

# Hire Equipment & Maintenance Services

**Client:** Coal Mining Operation

**Location:** Bowen Basin, near Middlemount

**Scope:** Tender Management Services

*“The outcome of the tender process was a step change in the service levels, and a significant cost reduction for the 5-year term contract.”*

The site had a requirement to tender the hire of its haul truck and ancillary fleet, and the provision of maintenance services for its owned excavators.

Due to the strategic nature of this requirement for the site, Caliba was engaged to manage the complete tender process from requirements definition through to execution of final contract.

The hire equipment scope consisted of 33 units, including a fleet of 220 tonne class haul trucks, dozers, loaders, graders, and water carts.

The maintenance scope included the supply of a maintenance crew to service the client owned excavator fleet.

The outcome of the tender process was a step change in the service levels, and a significant cost reduction for the 5-year term contract.

The site had sourced its equipment components, OTR tyres and other consumable items directly from suppliers in the past. The new contract included the supply of these items, which further reduced cost for the site, and significantly reduced the effort to manage numerous supply contracts.

**\$308m**

*Value of Contract*

**33**

*Units of Equipment*

**\$30m**

*Cost Reduction*

