

# Outsourced Strategic Procurement

**Client:** Global Contract Mining Company  
**Location:** Australia, Indonesia, Mongolia, Africa  
**Scope:** Strategic Procurement Services

“Caliba integrated into the business to become our strategic procurement team.”

The company had a requirement to leverage its global volume to secure better supply arrangement from its suppliers.

The company had an in-house procurement team but lacked the capability to manage large, complex tenders across multiple global regions.

Caliba was engaged to work closely with the maintenance, production, technical services and finance teams to develop a group-wide sourcing plan to be approved by the Executive team.

Caliba integrated into the client’s business to become their strategic procurement team.

The Caliba team managed 6 global supply tenders, multiple supply contracts for the Australia operations, and a program to deliver immediate cost reductions for the operations. The overall operating costs were reduced by 48m per annum.

Caliba also worked with client’s in-house teams to develop group wide arrangements with its equipment OEM’s, which resulted in improved services levels, warranties, components & parts pricing.

Another benefit provided to the client from the outsourced strategic procurement was the improvement in relationships with key suppliers.

**\$680m**

*Value under Contract*

**16**

*Tenders & Negotiations*

**\$48m**

*Cost Reduction*

