

# Highlights of the last 12 months



## State-Wide Procurement Contracts delivered with our clients



*Cardiovascular*



*Pharmacy*



*Orthopaedics*



*Biomedical  
Equipment*



*Contract  
Management  
Software*

## Hospital Procurement Projects & Contract Implementation



*Repairs &  
Maintenance*



*Nurse Agency &  
Locum Doctor*



*Translator  
Services*



*Patient Transport  
Services*



*Clinical & Non  
Clinical Cleaning*



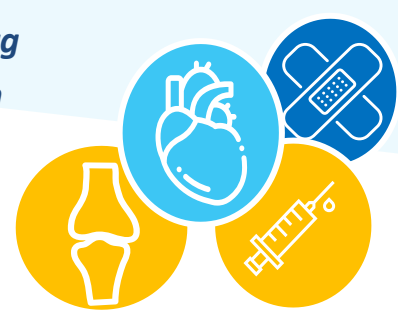
*Biosimilars & Drug  
Implementation*



**7 New**  
*Experienced staff  
joined our Health  
teams*



**\$30m +**  
*in Annual  
Savings*



*Clinical Change  
Implementation*



# Case study

## \$4.4m saved for a multi site Hospital Network

**\$4.4m**

Annual savings across  
the Hospital network

**57%**

Savings across  
multiple projects

**4 months**

End to end

**All Sites**

Working together  
on a common  
approach and  
contract

The Caliba team were able to identify and deliver \$4.4m of annual savings working collaboratively with a large multi-site Local Health District in NSW. The savings program was delivered over a 4 month period and targeted \$7.7m worth of spend.

Savings were achieved through, supplier negotiations, implementation of new contracts, changes to clinician prescribing habits and updates to hospital guidelines in line with best practice. These changes were adopted across the hospitals to ensure consistency of practice.

Our team worked with the Directors of Pharmacy and Finance to ensure that the projects were implemented correctly, reporting standardised and savings realised. All with minimal impacts to the business.

Caliba also reviewed the clinical governance and operational structure of Pharmacy across the hospital sites to ensure processes and practices were streamlined across the sites.

Overall the benefits of this project include;

- **Off contract and On contract Drug spend cost reduction** and delivery of improved services across the Network.
- **Greater clarity of supplier agreements** between suppliers and Pharmacy leading to improved pricing and improved contracts.
- **More accurate use of iPharmacy** use leading to better drug cost allocation.
- **Common drug use across all sites** for Pharmacy services across the Network.